



S T A T E O F M A R Y L A N D

DEPARTMENT OF INFORMATION TECHNOLOGY

MARTIN O'MALLEY
Governor

ANTHONY BROWN
Lieutenant Governor

ELLIOT SCHLANGER
Secretary

February 2, 2010

Mr. Timothy J. Gaia.
Senior Account Manager
MEDI
8227 Cloverleaf Drive, Suite 304
Millersville, MD 21108

Dear Mr. Gaia:

Thank you for your letter and materials sent to Governor Martin O'Malley concerning your company, Micrographic Equipment Design, Inc. (MEDI). The Governor received your correspondence and asked that I respond on his behalf.

I am pleased to see that MEDI holds a State of Maryland Blanket Purchase Order through the Department of General Services for office imaging document solutions. I am also pleased to see that you have experienced some significant activity under this contract from the Department of Health and Mental Hygiene, State Board of Elections, Maryland Transit Authority and numerous other State agencies.

While your contract resides with DGS, I would be glad to meet with you to discuss MEDI's offerings as the Governor's cabinet official responsible for technology. Please contact Ms. Joanne Rusk (Joanne.Rusk@doit.state.md.us or 410 260-7863) to schedule a meeting. There is a bit of a queue for appointments as many fine Maryland-based technology companies desire a chance to present their cost saving ideas and solutions for state government. In the mean time, I respectfully suggest you continue to execute your business development plan and respond to opportunities as appropriate in this very challenged and constrained economic climate.

Should you have any additional questions prior to a potential meeting, please feel free to contact me at your convenience (Elliot.Schlanger@doit.state.md.us) or phone (410 260-2994).

Thank you again for your letter.

Sincerely,

Elliot Schlanger
Secretary

cc: The Honorable Martin O'Malley, Governor
Ms. Joanne Rusk, DoIT